# **Vocational Course: Al for Commerce and Management**

#### **VOC162**

#### **Unit 1: Introduction to AI Tools in Business**

- 1. Introduction to Al and Examples of Al Tools.
  - What AI is how it works and it's Impact on Business. Tools like ChatGPT, DALL·E, Grammarly, and others.
- 2. Writing Al Prompts for Business Tasks.
  - Write Effective questions for tasks like writing emails, reports, or product descriptions.
- 3. Al for Research and Market Insights.
  - Using AI for quick research, summarizing information, and finding trends.
- 4. Al for Marketing and Content Creation.
  Using Al create Ads, Social Media Posts and Product Description.

### **UNIT 2: Using AI for Business Data and Reporting**

- 1. Understanding Business Data.
  - What is Data? Types of Business Data (sales, customers, finance). Structured and Unstructured Data.
- 2. Al Tools for Data Analysis.
  - Excel and AI, Using AI in GoogleSheets, AI for Finding Trends.
- 3. Al for Customer Feedback.
  - Using AI to analyze customer reviews and feedback (sentiment analysis).
- 4. Creating Business Reports and Visuals.
  - Using AI to make charts, graphs, and reports to communicate business insights.

### **UNIT 3: Al in Business Operations and Customer Relations**

- 1. Al for Improving Business Operations.
  - How AI can automate tasks like Inventory Management or Supply Chain Management.
- 2. Al in Marketing and Customer Service.
  - Using AI for better Marketing (ads,emails) and customer support(chatbots).
- 3. Al to Make Business Decision.
  - Al helps in decision making, like forecasting sales and predicting tasks.
- 4. Al in Financial Management.
  - Al helps in automating tasks like invoicing, managing accounts, and detecting fraud.

## **UNIT 4: Easy AI Tools for Business Without Coding**

- 1. No Code AI tools for Business.
  - Learn about simple tools (like Teachable Machine, Runway ML) that help create Al models without coding.
- 2. Making Custom Al Models.
  - Train Al to do specific tasks like predicting sales or classifying customers.
- 3. Building Al Chatbots for Business.

Create a chatbot to answer common customer questions or provide support.

4. Customizing AI for Your Business Needs
Adjusting ready-made AI models to fit your specific business requirements.