	Paper Code		प्रश्नपुस्तिका क्रमांक Question Booklet No.
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O.M.R. Serial No.			प्रश्नपुस्तिका सीरीज Quartier Backlet Service
			Question Booklet Series

BBA (First Semester) Examination, February/March-2022

BBA-103(N)

Principles of Economics

(for Ex & B.P. Students)

Time: 1:30 Hours

Maximum Marks-100

जब तक कहा न जाय, इस प्रश्नपुस्तिका को न खोलें

- निर्देश : परीक्षार्थी अपने अनुक्रमांक, विषय एवं प्रश्नपुस्तिका की सीरीज का विवरण यथास्थान सही– सही भरें, 1. अन्यथा मूल्यांकन में किसी भी प्रकार की विसंगति की दशा में उसकी जिम्मेदारी स्वयं परीक्षार्थी की होगी।
 - इस प्रश्नपुस्तिका में 100 प्रश्न हैं, जिनमे से केवल 75 प्रश्नों के उत्तर परीक्षार्थियों द्वारा दिये जाने है। 2. प्रत्येक प्रश्न के चार वैकल्पिक उत्तर प्रश्न के नीचे दिये गये हैं। इन चारों में से केवल एक ही उत्तर सही है। जिस उत्तर को आप सही या सबसे उचित समझते हैं, अपने उत्तर पत्रक (O.M.R. ANSWER SHEET)में उसके अक्षर वाले वृत्त को काले या नीले बाल प्वांइट पेन से पूरा भर दें। यदि किसी परीक्षार्थी द्वारा निर्धारित प्रश्नों से अधिक प्रश्नों के उत्तर दिये जाते हैं तो उसके द्वारा हल किये गये प्रथमतः यथा निर्दिष्ट प्रश्नोत्तरों का ही मूल्यांकन किया जायेगा।
 - प्रत्येक प्रश्न के अंक समान हैं। आप के जितने उत्तर सही होंगे, उन्हीं के अनुसार अंक प्रदान किये 3. जायेंगे।
 - सभी उत्तर केवल ओ०एम०आर० उत्तर पत्रक (O.M.R. ANSWER SHEET) पर ही दिये जाने 4. हैं। उत्तर पत्रक में निर्धारित स्थान के अलावा अन्यत्र कहीं पर दिया गया उत्तर मान्य नहीं होगा।
 - ओ०एम०आर० उत्तर पत्रक (O.M.R. ANSWER SHEET) पर कुछ भी लिखने से पूर्व उसमें दिये 5. गये सभी अनुदेशों को सावधानीपूर्वक पढ़ लिया जाय।
 - परीक्षा समाप्ति के उपरान्त परीक्षार्थी कक्ष निरीक्षक को अपनी प्रश्नपुस्तिका बुकलेट एवं ओ०एम०आर० शीट 6. पृथक–पृथक उपलब्ध कराने के बाद ही परीक्षा कक्ष से प्रस्थान करें।
 - निगेटिव मार्किंग नहीं है। 7.
- महत्वपूर्ण :
 - प्रश्नपुस्तिका खोलने पर प्रथमतः जॉच कर देख लें कि प्रश्नपुस्तिका के सभी पृष्ठ भलीभॉति छपे हुए हैं। यदि प्रश्नपुस्तिका में कोई कमी हो, तो कक्ष निरीक्षक को दिखाकर उसी सीरीज की दूसरी प्रश्नपुस्तिका प्राप्त कर लें।

1.	Macroeconomics deals witheconomics entities.
1.	(A) Aggregate
	(B) Individual
	(C) Micro
	(D) None
2.	Economics is a science which deals with
	(A) Matters and substance
	(B) Chemicals and reactions
	(C) Human wants and resources
	(D) Number and combinations
3.	Consumer's equilibrium was explained bythrough utility analysis.
	(A) Adam Smith
	(B) Alfred Marshall
	(C) David Ricardo
	(D) J.M. Keynes
4.	An indifference curve analysis is an example ofutility approach.
	(A) Cardinal
	(B) Ordinal
	(C) Form
	(D) Place
5.	In which of the following market structure is the degree of control over the price of
	its product by a firm very large?
	(A) Imperfect competition
	(B) Perfect competition

- (C) Monopoly
- (D) In (A) and (B) both

- 6. Income elasticity of demand is defined as the responsiveness of:
 - (A) Quantity demanded to a change in income
 - (B) Quantity demanded to a change in price
 - (C) Price to a change in income
 - (D) Income to a change in quantity demanded
- 7. An individual demand curve slopes downward to the right because of the:
 - (A) Working of the law of diminishing marginal utility
 - (B) Substitution effect of decrease in price
 - (C) Income effect of fall in price
 - (D) All of the above
- 8. The concept of product differentiation was introduced by:
 - (A) TR Malthus
 - (B) JM Keynes
 - (C) Mrs. Robinson
 - (D) Chamberlin
- 9. The market with a single producer:
 - (A) perfect competition
 - (B) Monopolistic competition
 - (C) Oligopoly
 - (D) Monopoly
- 10. The horizontal demand curve for a commodity shows that its demand is:
 - (A) Perfectly elastic
 - (B) Highly elastic
 - (C) Perfectly inelastic
 - (D) Moderately elastic

- 11. The relationship between demand for a commodity and price, ceteris paribus, is:
 - (A) Negative
 - (B) Positive
 - (C) Non-negative
 - (D) Non-positive
- 12. Cross elasticity of demand between tea and sugar is:
 - (A) Positive
 - (B) Zero
 - (C) Infinity
 - (D) Negative
- 13. Unitary elasticity of demand is:
 - (A) Zero
 - (B) Equal to one
 - (C) Greater than 1
 - (D) Less than 1
- 14. In the case of perfect elasticity, the demand curve is:
 - (A) Vertical
 - (B) Horizontal
 - (C) Flat
 - (D) Steep
- 15. The income elasticity of demand is negative for a:
 - (A) Positive good
 - (B) Normal good
 - (C) Elastic good
 - (D) Inferior good

- 16. In "Perfect competition" firms are:
 - (A) Price maker
 - (B) Price influencer
 - (C) Price taker
 - (D) None of the above
- 17. Change in the demand of a commodity due to increase in its price is:
 - (A) Increase of its demand
 - (B) Decrease of its demand
 - (C) Contraction of its demand
 - (D) None of the above
- 18. Profit is:
 - (A) Total revenue Implicit cost
 - (B) Total revenue Explicit
 - (C) Total revenue Explicit and Implicit cost
 - (D) None of the above
- 19. In monopoly a single is selling:
 - (A) A single product for which there are close substitutes
 - (B) Two product for which there are no close substitutes
 - (C) A single product for which there are no close substitutes
 - (D) None of the above
- 20. In "Perfect competition" products are:
 - (A) Heterogeneous
 - (B) Homogeneous
 - (C) Differentiated
 - (D) None of the above

- 21. "Law of variable proportion" is also known as:
 - (A) Law of Diminishing Returns
 - (B) Law of Increasing Returns
 - (C) Law of Constant Returns
 - (D) None of the above
- 22. Law of demand shows the functions relationship between _____ and quantity demanded.
 - (A) Supply
 - (B) Cost
 - (C) Price
 - (D) Requirements
- 23. The demand has three essentials Desire, Purchasing power and ______.
 - (A) Willing to purchase
 - (B) Cash
 - (C) Supply
 - (D) Quantity
- 24. In economics, desire backed by purchasing power is known as:
 - (A) Utility
 - (B) Demand
 - (C) Consumption
 - (D) Scarcity
- 25. Want satisfying power of commodity is called:
 - (A) Demand
 - (B) Utility
 - (C) Satisfaction
 - (D) Consumption

- 26. Price Discrimination is an important characteristics of:
 - (A) Perfect competition
 - (B) Monopolistic competition
 - (C) Monopoly
 - (D) None of these
- 27. Product differentiation is an important feature of:
 - (A) Perfect competition
 - (B) Monopolistic competition
 - (C) Monopoly
 - (D) None of these
- 28. oligopoly is a type of _____ market.
 - (A) Perfect
 - (B) Imperfect
 - (C) Both (A) & (B)
 - (D) None
- 29. The cost recorded in the books of accounts are considered a:
 - (A) Total cost
 - (B) Marginal cost
 - (C) Average cost
 - (D) Explicit cost
- 30. When a firm's average revenue is equal to its average cost, it gets_____.
 - (A) Super profit
 - (B) Normal profit
 - (C) Sub normal profit
 - (D) None of the above

- 31. India is a example of:
 - (A) Centrally planned economy
 - (B) Market economy
 - (C) Mixed Economy
 - (D) None of these
- 32. Consumer behaviour is studied in:
 - (A) Micro Economics
 - (B) Income Theory
 - (C) Macro Economics
 - (D) None of these
- 33. Types of Production:
 - (A) Short Run
 - (B) Long Run
 - (C) Both
 - (D) None
- 34. Example of Complimentary Goods:
 - (A) Pen & Ink
 - (B) Petrol & Car
 - (C) Bread & Butter
 - (D) All
- 35. When TP is maximum?
 - (A) MP is negative
 - (B) MP is zero
 - (C) MP is one
 - (D) MP is positive

- 36. The subject matter of micro economics is:
 - (A) Individual firm
 - (B) Individual household
 - (C) Individual Market
 - (D) All
- 37. If the demand for a good is inelastic, an increase in its price will cause the total expenditure of the consumers of the good to:
 - (A) Increase
 - (B) Decrease
 - (C) Remain the same
 - (D) Become zero
- 38. In which of the following market structure is the degree of control over the price of its product by a firm very large?
 - (A) Imperfect coopetition
 - (B) Perfect competition
 - (C) In (A) and (B) both
 - (D) Monopoly
- 39. Law of Diminishing Marginal Utility was Propounded by:
 - (A) Alfred Marshall
 - (B) Robbins
 - (C) Adam Smith
 - (D) None
- 40. Utility based on ranking of preferences is:
 - (A) Ordinal
 - (B) Cardinal
 - (C) Total
 - (D) Marginal

- 41. Deductive method proceeds from:
 - (A) General to the particular
 - (B) Particular to the particular
 - (C) Both (A) & (B)
 - (D) None
- 42. When MU is positive, what happens to TU?
 - (A) It decreases
 - (B) It becomes the highest
 - (C) It remains constant
 - (D) It increases
- 43. The central problem of an economy is:
 - (A) What to produce
 - (B) How to produce
 - (C) How to distribute produced goods?
 - (D) All of these
- 44. Who said, "Economics is a science of wealth,"
 - (A) Marshall
 - (B) Robbins
 - (C) Adam Smith
 - (D) J.K. Mehta
- 45. Which of the following is a source of production?
 - (A) Land
 - (B) Labour
 - (C) Capital
 - (D) All of these

- 46. Economy may be classified as:
 - (A) Capitalist
 - (B) Socialist
 - (C) Mixed
 - (D) All of these
- 47. Which of the following is a type of economics activities?
 - (A) Production
 - (B) Consumption
 - (C) Exchange and Investment
 - (D) All of these
- 48. Which is a central problem of an economy?
 - (A) Allocation of Resources
 - (B) Optimum Utilization of Resources
 - (C) Economic Development
 - (D) All of these
- 49. Which of the following economic activities are included in the subject-matter of Economics?
 - (A) Economic activities related to Unlimited wants
 - (B) Economic activities related to Limited Resources
 - (C) Both (A) and (B)
 - (D) None of these
- 50. Which of the following is studied under Micro Economics?
 - (A) Individual unit
 - (B) Economic Aggregate
 - (C) National Income
 - (D) None of these

- 51. Which of the following is not a complementary good for pen?
 - (A) Refills
 - (B) Paper
 - (C) Notebook
 - (D) Rice
- 52. Giffen goods are:
 - (A) Normal goods
 - (B) Inferior goods
 - (C) Luxury goods
 - (D) Neutral goods
- 53. The Law of Demand refers to functional relation between:
 - (A) Price & Supply
 - (B) Price & Cost
 - (C) Price & Income
 - (D) Price & Demand
- 54. Law of Demand fails in case of:
 - (A) Normal goods
 - (B) Giffen goods
 - (C) Inferior goods
 - (D) Both (B) and (C)
- 55. In case of Expansion and Contraction of demand, the demand curve:
 - (A) Shifts to the right
 - (B) Shifts to the left
 - (C) Remains the same
 - (D) None of the above

56.	The demand for necessities is
	(A) Highly elastic
	(B) Highly inelastic
	(C) Slightly elastic
	(D) Slightly inelastic
57.	The Law of demand is applicable for
	(A) Geffen's Goods
	(B) Prestige Goods
	(C) Necessary Goods
	(D) Normal Goods
58.	The law of demand was propounded byin his book 'Principles of
	Economics'.
	(A) Lord Keynes
	(B) Adam Smith
	(C) Dr. Alfred Marshall
	(D) Ragnar
59.	A movement along the demand curve means:
	(A) Expansion of demand
	(B) Contraction of demand
	(C) Changes in the quantity demanded
	(D) All the above
60.	For goods with less elastic demand:
	(A) $\Delta q > \Delta p$
	(B) $\Delta q = \Delta p$

- (C) $\Delta q < \Delta p$
- (D) None of the above

- 61. All but one of the following commodities has elastic demand. Which one has inelastic demand?
 - (A) Coca-Cola
 - (B) Butter for poor person
 - (C) Cigarettes
 - (D) Electricity
- 62. TU curve:
 - (A) Always rises
 - (B) Always falls
 - (C) First falls and then rises
 - (D) First rises at a diminishing rate, reaches maximum point and then falls
- 63. TU starts diminishing when:
 - (A) MU is positive
 - (B) MU is increasing
 - (C) MU is negative
 - (D) MU is constant
- 64. The shape of MU curve is:
 - (A) Upward sloping
 - (B) Concave to origin
 - (C) Downward sloping
 - (D) Straight line
- 65. When only ONE unit of the commodity is consumed:
 - (A) MU = TU
 - (B) MU > TU
 - (C) MU < TU
 - (D) None of these

- 66. The cardinal approach to utility assumes marginal utility of money is:
 - (A) Zero
 - (B) Constant
 - (C) Increasing Trend
 - (D) Decreasing Trend
- 67. ______states that marginal utility of a good diminishes as the consumer consumes additional units of a good.
 - (A) The law of Equi-Marginal Utility
 - (B) The law of Diminishing Marginal Utility
 - (C) Revealed preference theory
 - (D) None of the above
- 68. What is called the point of satiety?
 - (A) The point where MU>0
 - (B) The point where MU < 0
 - (C) The point where MU=0
 - (D) None of these
- 69. A curve which first move upwards then down wards in naturally______.
 - (A) Marginal Utility Curve
 - (B) Average Utility Curve
 - (C) Total Utility Curve
 - (D) Demand Curve
- 70. Economic problem arises when:
 - (A) Wants are unlimited
 - (B) Resources are limited
 - (C) Alternative uses of resources
 - (D) All of the above

- 71. In inductive method, logic proceeds from:
 - (A) General to Particular
 - (B) Particular to General
 - (C) Both (A) and (B)
 - (D) None of these
- 72. Which of the following is not included in Economics?
 - (A) Family Structure
 - (B) Managerial Economics
 - (C) Micro Economics
 - (D) Macro Economics
- 73. Who defines Economics in terms of Dynamic Growth and Development?
 - (A) Robbins
 - (B) Paul A Samuelson
 - (C) Adam Smith
 - (D) None of these
- 74. According to Robbins, 'means' are:
 - (A) Scarce
 - (B) Unlimited
 - (C) Undefined
 - (D) All of these
- 75. The term 'Economics' owes its origin to the Greek word:
 - (A) Aikonomia
 - (B) Wikonomia
 - (C) Oikonomia
 - (D) None of the above

- 76. Both private and public sectors exist side by side in:
 - (A) China
 - (B) U.S.A.
 - (C) India
 - (D) Russia
- 77. In a competitive economy, the uncrowned king is:
 - (A) Government
 - (B) Producer
 - (C) Consumer
 - (D) Russia
- 78. The problem of what goods and services are produced and how much, is covered by the general term:
 - (A) Resource allocation
 - (B) Choice of technique of production
 - (C) Distribution
 - (D) Macro-economics
- 79. All of the following are within the scope of Economics except:
 - (A) Production
 - (B) Risk Analysis
 - (C) Consumer Behaviour
 - (D) Accounting Standards
- 80. Capital intensive technique would be chosen in a:
 - (A) Labour surplus economy where the relative price of capital is lower
 - (B) Capital surplus economy where the relative price of capital is lower
 - (C) Developed economy where technology is letter
 - (D) Developing economy where technology is poor

- 81. Economics is an art as:
 - (A) It teaches us to do
 - (B) It provides practical solutions to various economic problems.
 - (C) It is practice of knowledge
 - (D) All the above
- 82. Micro economics is also as:
 - (A) Price theory
 - (B) Slicing method
 - (C) Product theory
 - (D) Both (A) and (B)
- 83. The interference of the government is very limited in:
 - (A) Socialist economy
 - (B) Capitalist economy
 - (C) Mixed economy
 - (D) All the above
- 84. In a socialist economy, the basic force of economic activity is profit. This statement

is:

- (A) Correct
- (B) Incorrect
- (C) Partially correct
- (D) None of these
- 85. Normative statements concern:
 - (A) What was
 - (B) What is the normal situation
 - (C) What will be
 - (D) What ought to be

- 86. Economics is a science because:
 - (A) Systematized study
 - (B) Scientific study
 - (C) Has its own methodology
 - (D) All the above
- 87. Micro economics deals with:
 - (A) Inflation in the country
 - (B) The economic behaviour of an individual unit
 - (C) The per capita income
 - (D) The problems of poverty and unemployment in the country
- 88. Positive economics deals with:
 - (A) What is
 - (B) What ought to be
 - (C) Both (A) & (B)
 - (D) None of these
- 89. In "Monopoly" firms entry of other firms are:
 - (A) Free
 - (B) Restricted
 - (C) Sometimes free & sometimes restricted
 - (D) None of the above

90. Duopoly is:

- (A) Another name for monopoly
- (B) Special type of monopolistic competition
- (C) Two firm oligopoly
- (D) None of these

- 91. Which of the following is a short run law?
 - (A) Law of diminishing returns
 - (B) Law of constant returns to scale
 - (C) Law increasing returns to scale
 - (D) None of these
- 92. Pen and Ink are:
 - (A) Inferior goods
 - (B) Normal goods
 - (C) Complementary goods
 - (D) Substitute goods
- 93. Demand curve slopes downwards because of:
 - (A) The law of diminishing marginal utility
 - (B) The income effect
 - (C) Substitution effect
 - (D) All of the above
- 94. Two goods that are used jointly to provide satisfaction are called:
 - (A) Inferior goods
 - (B) Normal goods
 - (C) Complementary goods
 - (D) Substitute goods
- 95. If the income elasticity of demand is greater than one, the good is a:
 - (A) Necessity
 - (B) Luxury
 - (C) Substitute
 - (D) Complement

- 96. The famous book on economics "An Enquiry into Nature and Cause of Wealth of Nation" was written by:
 - (A) Marshal
 - (B) Ricardo
 - (C) Robins
 - (D) Adam smith

97. _____Effect = Income Effect + Substitution Effect

- (A) Price
- (B) Consumption
- (C) Production
- (D) Combine
- 98. The tangency between indifference curve and price line shows______.
 - (A) Consumer's surplus
 - (B) Consumer's equilibrium
 - (C) Consumer's demand
 - (D) Consumer's budget
- 99. The necessary condition of consumer's equilibrium is ______.
 - (A) MRS xy > Px/Py
 - (B) MRS xy < Px/Py
 - (C) MRS xy = Px/Py
 - (D) MRS $xy \neq Px/Py$
- 100. An indifference curve must be ______to the origin.
 - (A) Convex
 - (B) Concave
 - (C) Straight
 - (D) Kinked

Rough Work / रफ कार्य

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